

SDM

100

15TH ANNUAL SDM 100

ASG Security #22

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The 15th Annual SDM 100

RANK 2005	RANK 2004	COMPANY	GROSS REVENUE 2004 (\$ MIL.)	+/- FROM PRIOR YEAR	SUBSCRIBERS 2004	RMR 12/04	INSTALLS, RES. 2004	INSTALLS, NON-RES. 2004	FULL TIME EMPLOYEES	NUMBER OF LOCATIONS
1	1	ADT Security Services Inc. Boca Raton, Fla.	\$3,900.00	8.9%	5,197,788	\$202,600,000	n/a	n/a	22,500	247
2	2	Brink's Home Security Inc. Irving, Texas	\$345.60	11.3%	921,400	\$26,100,000	n/a	n/a	3,000	63
3	3	Protection One Lawrence, Kansas	\$269.26	-2.8%	1,030,113	\$19,900,000	n/a	n/a	2,300	70
4	4	HSM Security Lisle, Ill.	\$165.00	-17.5%	120,000	\$7,900,000	n/a	n/a	n/a	n/a
5	5	Monitronics International Inc. Dallas, Texas	\$158.87	25.7%	450,412	\$13,800,000	n/a	n/a	535	1
6	6	Slomin's Security Hicksville, N.Y.	\$125.43	10.9%	215,315	\$6,461,600	27,340	2,015	1,275	8
7	7	Vector Security Inc. Pittsburgh, Pa.	\$124.00	9.9%	147,922	\$5,050,000	8,894	3,171	733	20
8	-	Integrated Alarm Services Group Albany, N.Y.	\$81.00	1422.6%	n/a	\$7,480,000	n/a	n/a	918	23
9	8	Ranger American San Antonio, Texas	\$77.53	9.2%	29,492	\$833,589	48,132	250	939	15
10	12	Guardian Protection Services Inc. Pittsburgh, Pa.	\$66.71	19.1%	139,437	\$4,009,871	20,203	1,239	631	10
11	9	Sonitrol Corp. Berwyn, Pa.	\$65.48	-3.6%	37,700	\$3,663,000	n/a	n/a	450	25
12	10	Bay Alarm Company Pacheco, Calif.	\$64.00	6.8%	84,835	\$4,210,000	6,291	7,918	541	12
13	14	Interface Security Systems & The Greater Alarm Co. Earth City, Mo.	\$63.10	92.5%	59,268	\$2,223,817	4,406	3,354	514	20
14	11	AFA Protective Systems Inc. Syosset, N.Y.	\$60.59	7.9%	40,300	\$2,040,000	4,000	5,500	417	16
15	13	Guardian Alarm Co. Southfield, Mich.	\$49.10	0.0%	84,526	\$3,280,000	n/a	n/a	376	7
16	15	Protect America Inc. Round Rock, Texas	\$35.80	12.2%	101,200	\$3,165,000	21,000	n/a	228	1
17	18	Guardian International Inc. Hollywood, Fla.	\$27.40	8.3%	32,000	\$1,450,000	3,000	1,500	260	5
18	19	Per Mar Security Services Davenport, Iowa	\$27.32	8.7%	37,894	\$942,076	893	4,198	282	22
19	17	SAFE San Ramon, Calif.	\$26.90	4.3%	87,275	\$2,260,000	n/a	n/a	92	1
20	20	SSD Alarm Systems & Kern Security Systems Anaheim, Calif.	\$25.58	3.6%	n/a	n/a	n/a	n/a	n/a	9
21	21	Alarm Detection Systems Inc. Aurora, Ill.	\$25.47	4.4%	23,876	\$1,547,220	904	1,327	183	2
22	27	ASG Security Beltsville, Md.	\$23.59	66.1%	46,570	\$1,518,595	4,522	2,383	278	9
23	24	ADS Security LP Nashville, Tenn.	\$23.17	12.6%	52,444	\$1,179,976	3,154	1,646	205	12
24	25	CPI Security Systems Inc. Charlotte, N.C.	\$22.10	17.0%	45,493	\$1,479,440	7,117	619	268	4
25	26	Safeguard Security and Communications Inc. Scottsdale, Ariz.	\$19.12	10.7%	n/a	\$581,631	894	590	256	3
26	22	Mountain Alarm Ogden, Utah	\$17.79	-21.7%	25,887	\$659,000	715	1,458	123	7
27	31	Central Security Group Inc. Tulsa, Okla.	\$17.58	38.7%	57,985	\$1,603,951	2,074	518	139	2
28	33	Central One Boca Raton, Fla.	\$16.60	32.8%	48,500	\$1,250,000	1,500	500	183	5
29	29	Dallas Security Systems Inc. & DSS Fire Inc. Dallas, Texas	\$15.00	17.7%	6,195	\$117,809	28	675	176	1